

# Issue Analysis Form



**Date:** 10/13/2020  
**Item:** Award of Contract – Structural Firefighting Turnout Gear  
**Lead Department(s):** Fire/EMS, Finance  
**Contact Person(s):** Paul Mauger; Betsy Drewry

## Description and Current Status

The Department of Fire & EMS and volunteer fire companies purchase structural firefighting turnout gear on a cyclical replacement basis; and the County's current FEMA SAFER Recruitment grant allows for the purchase of such turnout gear for new recruits.

The contract in place with Blue Ridge Rescue Equipment expired and Fire/EMS and Finance prepared and invitation for bid to competitively procure turnout gear.

IFB #21-05-0610 "Structural Firefighting Turnout Gear" was issued on August 28, 2020 and closed on September 23, 2020 with one response. The invitation for bid and any addenda can be viewed on the County's website at:

<https://m.vendor.eprocipdc.com/Vendor/public/AllOpportunities?agencyname=Prince%20George%20County>

One response was received from Blue Ridge Rescue Equipment, the incumbent provider. Fire/EMS wishes to move forward with a contract with Blue Ridge Rescue Equipment at pricing provided in their response.

Honeywell Morning Glory Items  
Bunker Coat Tail Gold - \$1,550.00  
Bunker Coat Tail Gold with optional patch - \$1,575.00  
Bunker Pants Gold - \$1,140.00  
Bunker Pants Gold with optional harness - \$1,325.00  
Jacket Oversize with PGVFD Custom Options - \$1,550.00  
Pants Oversize with PGVFD Custom Options - \$1,575.00

Blue Ridge Rescue Suppliers response is provided as **Attachment A**.

### **Board Action Requested:**

Authorize County Administrator to execute a contract with **Blue Ridge Rescue Suppliers for pricing as outlined above**. A draft board resolution for board review and approval consideration is included.

## Government Path

- Does this require IDA action?**  Yes  No
- Does this require BZA action?**  Yes  No
- Does This require Planning Commission Action?**  Yes  No
- Does this require Board of Supervisors action?**  Yes  No
- Does this require a public hearing?**  Yes  No
- If so, before what date?**  Yes  No

### **Fiscal Impact Statement**

There is no increased fiscal impact for this award. Pricing provided in this bid response represents a modest increase over pricing in the most recent annual renewal.

Bunker Coat Tail Gold - \$1,443.17

Bunker Coat Tail Gold with optional patch - \$1,514.83

Bunker Pants Gold - \$1,047.69

Bunker Pants Gold with optional harness - \$1,186.94

### **County Impact**

Award of contract will allow County to move forward with purchasing replacement turnout gear for paid Fire/EMS staff and volunteers for competitive contracted pricing. This contract does allow other municipalities to use our contract (cooperative) and provides for four (4) one-year renewal periods. Annual pricing increases are permitted at Consumer Price Index levels.

### **Notes**

# Blue Ridge Rescue Suppliers

## 5.19 USAGE REPORTS

Upon request, the Contractor shall provide the County a summary of all sales, to include quantities, description of products, and associated costs.

## 6.0 BID PRICE

The bidder agrees to furnish the goods/services as specified herein, and in compliance with the terms and conditions of this Invitation for Bids. The following list of items represents the estimated annual quantities for the most frequently purchased items under this contract. Bidders are required to submit pricing on all items listed.

### 6.1 PRICING SCHEDULE

The prices for the following items shall be fixed for one (1) year. It shall be the Contractor's responsibility to notify the County in advance of any anticipated changes in prices and submit a request for a price increase in accordance with Section 5.16, A and B, Special Terms and Conditions.

A. Individual, item or pairs, sold as finished units.

1. No substitutes will be accepted for any of the items listed.
2. Bidders shall bid on all items listed. Failure to provide pricing for all items listed below, the bid will be considered as non-responsive.
3. Estimated quantity for one (1) year purchase will be 30. The County may purchase 200 Honeywell Structural Gear for the entire contract period including renewal options.
4. **ALL attachments MUST be filled out and returned with Bid.**

### LOT 1 - Honeywell Morning Glory (Attachment C)

| Item #            | Description                                                           | Estimate Qty for one year | UOM | Price per unit (includes patches and shipping/delivery) | Extended Price |
|-------------------|-----------------------------------------------------------------------|---------------------------|-----|---------------------------------------------------------|----------------|
| LTO-62VG          | Bunker Coat Tail Gold (Spec VAPRIN00079) <del>79</del>                | 30                        | EA  | \$1550.00                                               | \$ 46,500.00   |
| LTO-62VG          | Bunker Coat Tail Gold (with Optional Patch VAPRIN00079) <del>79</del> | 30                        | EA  | \$1575.00                                               | \$ 47,250.00   |
| LTO-62VG          | Bunker Pants Gold                                                     | 30                        | EA  | \$1,140.00                                              | \$ 34,200.00   |
| LTO-62VG          | Bunker Pants Gold with optional harness                               | 30                        | EA  | \$1,325.00                                              | \$ 39,750.00   |
| GRAND TOTAL LOT 1 |                                                                       |                           |     |                                                         | \$ 167,700.00  |

**Honeywell Morning Glory – Oversize (Attachment C)**

Sizes that are greater than Size 56 for Jacket and Size 50 for Trousers will be considered as oversize. The contract will be awarded based on the price of regular size of Honeywell Structural Gear. This section will not be considered as awarding criteria

**Honeywell Morning Glory (Attachment C)**

| Item #   | Description                                | Quantity | UOM | Price per unit (includes patches and shipping/delivery) |
|----------|--------------------------------------------|----------|-----|---------------------------------------------------------|
| LTO-62VG | Jacket– Oversize with PGVFD Custom Options | 1        | EA  | \$ 1550.00                                              |
| LTO-62VG | Pants - Oversize with PGVFD Custom Options | 1        | EA  | \$ 1575.00                                              |

Board of Supervisors  
County of Prince George, Virginia

Resolution

At a regular meeting of the Board of Supervisors of the County of Prince George held in the Boardroom, Third Floor, County Administration Building, 6602 Courts Drive, Prince George, Virginia this 13<sup>th</sup> day of October, 2020:

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Present:

Vote:

Donald R. Hunter, Chairman  
Alan R. Carmichael, Jr., Vice-Chairman  
Floyd M. Brown, Jr.  
Marlene J. Waymack  
T. J. Webb

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On motion of \_\_\_\_\_, seconded by \_\_\_\_\_, which carried unanimously, the following Resolution was adopted:

**RESOLUTION; AWARD OF CONTRACT (STRUCTURAL FIREFIGHTING TURNOUT GEAR)**

WHEREAS, On August 28, 2020 an Invitation for Bids was issued by the Finance Department to obtain bids for Structural Firefighting Turnout Gear (IFB 21-05-0610). The IFB closed on September 23, 2020 with one (1) response. The response was from Blue Ridge Rescue Equipment, the incumbent provider; and

WHEREAS, Staff is requesting authorization for the County Administrator to enter into a contract with Blue Ridge Rescue Equipment to provide structural firefighting turnout gear at submitted per unit pricing of:

- Honeywell Morning Glory Items
- Bunker Coat Tail Gold - \$1,550.00
- Bunker Coat Tail Gold with optional patch - \$1,575.00
- Bunker Pants Gold - \$1,140.00
- Bunker Pants Gold with optional harness - \$1,325.00
- Jacket Oversize with PGVFD Custom Options - \$1,550.00
- Pants Oversize with PGVFD Custom Options - \$1,575.00

NOW, THEREFORE, BE IT RESOLVED That the Board of the Supervisors of the County of Prince George this 13<sup>th</sup> day of October, 2020, hereby awards the contract for structural Firefighting Turnout Gear at submitted pricing; and authorizes the County Administrator to execute a contract with Blue Ridge Rescue Equipment. The solicitation provides for four (4) one year renewal periods with pricing increases at Consumer Price Index (CPI) levels.

A Copy Teste:

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Percy C. Ashcraft  
County Administrator