

To: The Honorable Donald Hunter  
Chairman Prince George County Board of Supervisors  
6255 Hunter Place  
Prince George, Virginia 23875

From: Carl Eric Fly Sr  
Interim Director  
Southeast 4H Educational Center  
15189 Airfield Rd.  
Wakefield, Virginia 23888

Date: July 28, 2020

Subject: Funding Southeast 4H Educational Center

Dear Chairman Hunter,

I am writing on behalf of the Southeast 4H Educational Center, a 501c3 non profit which is located in Wakefield, Virginia and serves the many Prince George County youth and their families year around.

I am writing to request emergency funding in the form of a \$10,000.00 dollar County Grant under the "Local Allocation For Federal Cares Coronavirus Relief Funds" which was received by the County in the last few months.

As you know, Prince George County and the Southeast 4H Educational Center have been partners in serving the youth of Prince George County for over forty years, providing year round youth programs and camps for every young person and their families in Prince George County regardless of their ability to pay. We are dedicated to ensuring that no child in Prince George County will ever be denied the opportunity to benefit from our many programs due to their financial situations. And at no time in our history has it been more important for the leaders of our nation, state, and local governments to focus on the physical and mental health of our youth and adults.

For over forty years, we have served the youth of Prince George County by providing Leadership Camps, Self Awareness Camps, Drug and Alcohol Prevention Camps, Space Camps, Engineering Camps, Lego Robotic Camps, Nature Camps, Environmental Science Camps and programs, Suicide Prevention Camps, School Field Trip Programs and 4H Summer Camp, with 4H being the only youth program sanctioned by the Commonwealth of Virginia. The Southeast 4H Educational Center is proud to have offered these many programs and

camps for the youth in Prince George County and the fourteen other localities we serve without permanent State or Federal funds.

Unfortunately, the worldwide pandemic has dealt a crushing blow to our ability to remain open and offer these programs to the youth of Prince George County without assistance from Prince George County and the other localities we serve.

Chairman Hunter please be assured that the leadership at the Southeast 4H Educational Center has carefully and professionally taken every financially sound step to cut costs and expenses in order for the Center to remain open so we can provide the quality life experiences which are so important in the healthy development of our children. However, with all camps and conferences being canceled in compliance with Governor Northam's Executive Orders, we find our revenues being reduced to zero.

We have structured a financial plan that will allow us to remain open and prepare to help our youth begin the recovery process from the worldwide pandemic ensuring the youngest among us have the tools they will need for a bright future, however we cannot accomplish this goal without your help.

Therefore, I respectfully request that the Prince George County Board of Supervisors approve and appropriate from the County's Covid-19 Relief Funds to the Southeast 4H Educational Center a Grant in the sum of \$10,000.00 to help us meet the our needs during this Covid-19 pandemic.

Chairman Hunter, I greatly appreciate your willingness to serve our community and look forward to speaking with you and Mr. Ashcraft soon concerning this and other matters that will benefit the children and adults of Prince George County.

Thank You,

Carl Eric Fly Sr.  
Interim Director  
Southeast 4H Educational Center  
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Southeast 4H Educational Center  
Revenue Report

2019  
2020

	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>Totals</u>
<b>2019 Conferencing Revenue</b>	\$57,247.48	\$58,955.26	\$87,718.91	\$57,534.00	\$77,808.98	\$84,925.23	\$28,208.33	\$452,398.19
<b>2019 4-H Revenue &amp; Donations</b>	\$ 7,605.00	\$ 5,703.15	\$11,670.00	\$6,195.00	\$25,980.00	\$55,721.40	\$181,147.00	\$294,021.55
<b>Total Revenue Jan-July 2019</b>								<u>\$746,419.74</u>
<b>2020 Conferencing Revenue</b>	\$61,575.51	\$51,677.81	\$29,008.39	\$ 40.27	\$ 496.36	\$1,071.85	\$18,968.00	\$162,838.19
<b>2020 4-H Revenue &amp; Donations</b>	\$16,123.50	\$ 4,925.00	\$2,315.00	\$(3,325.00)	\$ -	\$ (390.00)	\$26,000.00	\$45,648.50
<b>Total Revenue Jan - July 2020</b>								<u>\$208,486.69</u>

Note: Due to the Covid-19 pandemic 4H camp along with many other activities were canceled. The Center is operating with a minimal staff at a burn rate of \$52,000.00 per month which includes salaries, insurance and only essential maintenance supplies. Educational program are still being offered for youth from each partner locality.

Thank You  
Eric Fly  
Interim Director  
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