Issue Analysis Form

Date: March 12, 2019

Public Hearing – 2019

General Obligation Bond

Item: Issuance

Lead Department(s): County Finance

Contact Person(s): Betsy Drewry

Description and Current Status

We are required to hold a public hearing prior to the issuance of General Obligation bonds. Multiple capital projects with planned debt issuance / bond proceeds as the funding source were recommended as part of the adopted FY2019 budget. Additionally, the Board of Supervisors provided guidance on updating the projects planned for FY2019, specifically, removal of Self-Contained Breathing Apparatus and addition of Jefferson Park Fire Station Relocation. The Police Boat (Local Grant Matching) was removed, as we did not receive the grant.

A listing of projects for consideration for inclusion in the Spring 2019 debt issuance are shown below:

J11C	WII DEIOW.	1		_		
#	Project Description	o	riginal CIP	Uj	odated CIP	Date Approved
1	Utility Design [Food Lion \$260,000 & Rt 156 \$240,000]	\$	500,000	\$	500,000	7/10/2018
2	Police Vehicles	\$	400,000	\$	400,000	8/14/2018
3	Assessor's Software (Vision)	\$	495,125	\$	247,629	8/14/2018
	Door Entrance Upgrades (Handicap Access & Swipe					
4	Entry)	\$	125,000	\$	63,898	1/22/2019
5	Fire & Crew Building Entrance Security	\$	75,000	\$	75,000	
	Scott Park Multi-Purpose Building (Restroom &					
6	Concession Stand)	\$	450,000	\$	450,000	
7	Route 156 Water Main Extension	\$	2,400,000	\$	2,400,000	
8	Food Lion Water System Upgrades	\$	1,840,000	\$	1,840,000	
9	Police Boat (Local Match for Grant)	\$	65,000	\$		REMOVED
10	Self Contained Breathing Apparatus - Fire/EMS	\$	1,482,000	\$	-	REMOVED
11	Jefferson Park Relocation / Construction	\$		\$	3,200,000	
12	Closing Costs & Contingency	\$		\$	273,473	
	TOTAL	\$	7,832,125	\$	9,450,000	TOTALS
	Already appropriated			\$	1,211,527	
	Added Appropriation Required			\$	8,238,473	

To date, projects valued at \$1,211,527 have been approved with appropriation and reimbursement resolutions completed. They are shaded in yellow on the table above and include design work for the Food Lion water system upgrades & Route 156 water main extension utility projects (\$500,000); Police Vehicles (\$400,000); Assessor's



Software replacement (\$247,629); and Door Entrance security upgrades (\$63,898).

Five additional FY2019 projects and projected closing costs* are planned for inclusion in the FY2019 borrowing and only project estimates are available at this time. They are shaded in blue on the table above and include Fire & Crew Building Entrance Security Upgrades (\$75,000); Scott Park Multi-Purpose Building (\$450,000); Route 156 Water Main Extension (\$2,400,000); Food Lion Water Systems Upgrades (\$1,840,000) and Jefferson Park Fire Station Relocation/Construction (\$3,200,000). Closing Costs and contingency are estimated at \$273,473.

Appropriated Projects to Date: \$ 1,211,527

Other Projects & Closing Costs*: 8,238,473

Total Anticipated GO Bond Issue \$ 9,450,000

*Closing Costs may be less than estimate provided. The board authorized advertisement of a public hearing for bond issuance of "up to" \$9,450,000 in General Obligation Bonds on February 12, 2019.

Attached is a copy of the advertisement prepared by Bond Counsel Bond Counsel (Doug Sbertoli, Williams Mullen) and advertised twice in *The Progress Index* (once on February 26, 2019 and once March 5, 2019 - **Attachment A**).

Davenport & Company, the County's Financial, advisor issued a Request for Proposals (RFP) on February 4, 2019 to solicit proposals to obtain funding for County General Obligation bonds of *up to* \$9,450,000, and sent the proposal to 107 potential lenders.

Additionally, Davenport assisted in preparing an application to the Virginia Resources Authority (VRA) as the potential lender. VRA's estimated borrowing rate will be compared to bank/lender responses to determine best avenue for borrowing.

Responses were received from 10 different banks. Davenport's summary report, including VRA information, and recommendation are provided as **Attachment B**. Davenport will discuss Zions Bank and VRA as options. Davenport and staff recommend **Zions Bank** as the lender/bank at a 15 year blended rate of 2.88%, for a total borrowing of \$9,450,000.

Bond counsel, Doug Sbertoli, Williams Mullen, has prepared the bond issuance resolution for board consideration and approval. The resolution provides the option of lender as Zions Bank or VRA depending on Board decision. Board approved option will be incorporated into the final resolution for signature.

Mr. Ted Cole, Davenport & Company and Mr. Doug Sbertoli, Williams Mullen, will be in attendance at the March 12, 2019 to present recommendation to the board and to answer any questions.

Suggested	Public	Hearing	Structure:

- Introduction of Public Hearing Topic Betsy Drewry, Finance Director
- Discussion of bank RFP and Recommended bank Ted Cole, Davenport & Company
- Public Comment
- Approval of Resolution Authorizing Issuance of General Obligation Bonds not to exceed \$9,450,000.

Requested Board Actions (following presentations and public comment)
Approve resolution Authorizing Issuance of General Obligation Bonds not to exceed \$9,450,000. Resolution includes approval of bank.

Does this require IDA action?	☐ Yes	⊠ No
Does this require BZA action?	☐ Yes	⊠ No
Does This require Planning Commission Action?	□ Yes	⊠ No
Does this require Board of Supervisors action?	⊠ Yes	□ No
Does this require a public hearing?	⊠ Yes	□ No
If so, before what date? [2 publications one per week With last at least 6 days prior To public hearing]	□ Yes	□ No

Fiscal Impact Statement

Approval of these projects and borrowing up to \$9,450,000 <u>will not</u> create the need to increase the County's tax rates. Related debt service expenditures are included in the proposed FY2020 budget.

County Impact

Issuance of debt will allow for bidding and completion of outlined capital projects.

Notes

NOTICE OF
PUBLIC HEARING OF THE
BOARD OF SUPERVISORS
OF THE
COUNTY OF PRINCE
GEORGE, VIRGINIA TO
CONSIDER
ADOPTION OF A
RESOLUTION
AUTHORIZING THE
ISSUANCE OF GENERAL
OBLIGATION
BONDS IN THE
MAXIMUM PRINCIPAL
AMOUNT OF UP TO
\$9,450,000

The Board of Supervisors of the County of Prince George, Virginia, will hold a public hearing on Tuesday, March 12, 2019 at 7:30 p.m. in the County Administration Building, Boardroom, Third Floor, 6602 Courts Drive, Prince George, Virginia 23875, to consider adoption of a resolution authorizing the issuance of general obligation bonds, notes or other obligations of the County in a maximum principal amount not to exceed 59,450,000. The bond proceeds are expecum principal amount not to exceed \$9,450,000. The bond proceds are expected to be used to finance various capital projects for County purposes that include: (i) the purchase of police vehicles and other law enforcement related assets; (ii) utility improvements - upgrades to the Food Lion Water System; (iii) utility improvements - water main extension along Route 156; (iv) improvements to entrances and security owned buildings, including the County Administration Building, Police Department, Emergency Communications Center, volunteer fire stations and emergency crew building; (v) the replacement of software for use by the Real Estate Assessor; (vi) construction of a new fire station or replace Jefferson Park Fire Station; (vii) construction of a multi-pursuation of a multi-pursuatio tion of a new fire station to replace Jefferson Park Fire Station; (vii) construction of a multi-purpose building at Scott Park; and (viii) to pay costs of issuance. The County anticipates that more than ten percent of the maximum principal amount of the \$9,450,000 in bond proceeds for the purposes described above will be used to finance each of the two utility improvement projects and to construct the new fire station. The proposed resolution will provide that the bonds, notes or other obligations are to be general obligations, the payment of which will be secured by the County's pledge of its full faith and credit and taxing power. All interested persons may approach to see the persons may approach the secure of the county's pledge of its full faith and credit and taxing power. All interested persons may approach the county's pledge of its full faith and credit and taxing power. All interested persons may approach to the proper that the county's pledge of its full faith and credit and taxing power. All interested persons may approach the county's pledge of its full faith and credit and taxing power. All interested persons may approach the county's pledge of its full faith and credit and taxing power. its full faith and credit and taxing power. All interested persons may appear and present their views at the public hearing. A preliminary draft of the full text of the resolution is on file in the office of the County Administrator and it also office of the County Administrator and is also available for public inspection during normal business hours and on the County's web-site at http://www.prince-georgecountyva.gov. Anyone needing assistance or accommodation under the provisions of the Americans with Disabilities Act should call the County Administrator's Office at (804) 722-8600 at least five (5) days in advance of the public hearing. hearing. BOARD OF SUPERVISORS OF THE COUNTY OF PRINCE GEORGE, VIRGINIA

Davenport Public Finance

One James Center 901 E Cary Street, Ste.1100 Richmond, VA 23219

To Prince George County, Virginia

From Davenport & Company LLC

Date March 5, 2019

Subject Summary of 2019 CIP Financing Options

Background

On February 4, 2019, Davenport distributed a Request for Proposals ("RFP") to financing institutions. The RFP requested proposals in an amount up to \$9,450,000 for the anticipated CIP projects and the related costs of issuance. The RFP contemplated the following summary of CIP needs:

	Description	Es	imated Cost
1	5 Year Projects		
2	Police Vehicles	\$	400,000
3	Subtotal 5 Year Projects	\$	400,000
4	15 Year Projects		
5	Water Main Extension (Rt. 156)		2,640,000
6	Water System Upgrades (Food Lion)		2,100,000
7	Renovation of County-Owned Buildings (Admin/CC/CWC/Police)		63,898
8	Fire & Crew Building Security System		75,000
9	Real Estate Assessment Software Replacement		247,496
10	Scott Park Multi-Purpose Building		450,000
11	Fire Station Relocation (Jefferson Park)		3,200,000
12	Contingency		123,606
13	Subtotal 15 Year	\$	8,900,000
14	Total Estimated Project Costs	\$	9,300,000
15	Estimated Costs of Issuance		150,000
	Total Estimated Project Budget	\$	9,450,000

In addition to the Bank RFP process, the County submitted an application to participate in the 2019 Virginia Resources Authority ("VRA") Spring Pool.

Bank RFP Results

Bank Proposals were due on February 28, 2019. Through the Bank RFP process, the County received proposals from the following ten (10) lending institutions for the 2019 Bond (in alphabetical order):

- Branch Banking & Trust Company
- Capital One Public Funding
- First Internet Public Finance Corp.
- Fulton Bank
- Hancock Whitney Bank
- Key Government Finance, Inc.
- Pinnacle Public Finance, Inc.
- Raymond James Capital Funding, Inc.
- Sterling National Bank
- Zions Bank

Summary of 2019 CIP Financing Options

March 5, 2019

Proposed Interest Rates

A summary of the interest rates received for each of the scenarios/options is shown below. Zions Bank provided the lowest interest rates that are fixed for the life of the financing for all scenarios/options.

	Scenario 1:	Level Debt Service by	Component	Scenario 2
Key Assumptions	A	В	С	Level Debt Service i the Aggregate
Par Amount	\$425,000	\$9,025,000	\$9,450,000	\$9,450,000
Weighted Avg. Maturity (In Years)	2.9	8.5	8.3	8.5
Term	5 Years (Series A)	15 Years (Series B)	15 Years (Single Series)	15 Years (Single Series)
Maturity	2/1/2024	2/1/2034	2/1/2034	2/1/2034
Bank ⁽¹⁾				
Zions Bank	2.54%	2.89%	2.88%	2.89%
Raymond James ⁽²⁾	N/A	3.05%	3.00%	3.05%
Pinnacle Public Finance	2.90%	3.115%	3.105%	3.115%
Sterling National Bank	N/A	3.13%	3.13%	3.13%
Capital One	2.75%	3.17%	3.16%	3.17%
BB&T	2.67% / 2.78%	3.19% / 3.30%	3.19% / 3.30%	3.19% / 3.30%
Hancock Whitney Bank	3.22%	3.22%	3.22%	3.22%
Key Bank	3.21%	3.247%	3,236%	3.247%
Fulton Bank ⁽³⁾	3.13% / 3.32%	3.37% / 3.56%	3.37% / 3.56%	3.37% / 3.56%
) First Internet Bank	3.40%	3.49%	3.49%	3.49%

BQ and NBQ rates are reflected above for BB&T and Fulton Bank. The other banks provided Tax-Exempt rates that were indifferent to BQ and NBQ.

Zions Bank Proposal

In addition to providing the lowest interest rates for each of the scenarios/options under consideration, the Zions Bank proposal included the most flexible key terms and conditions as follows:

- Interest rates held-firm through Closing on or before April 29, 2019.
- Flexibility to prepay the loan in whole or in part at any time without penalty.
- No bank or lender's counsel fees.
- Funds would be available at Closing in early / mid-April.

As a result of Zions Bank's proposal providing the lowest interest rates in all scenarios / options and flexible financing provisions, the remainder of this analysis will focus on the Zions Bank proposal; specifically, Scenario 1, Option C. (Please find comparative details of the various scenarios/options as it relates to Zions Bank in Appendix Exhibit A).

VRA Financing Option

VRA is in the process of reviewing the County's application for the Spring Pool. The VRA Financing Option would be subject to the following:

- Interest rates would not be set until Pricing on or about May 8, 2019 (approximately 60 days).
- Prepayment would typically not be permitted in the first 10 years; thereafter, prepayment would be permitted in whole or in part without penalty.
- The County would be responsible for their proportionate share of VRA's issuance cost.
- Funds would be available at Closing on or about May 22, 2019.

⁽²⁾ Raymond James' proposal includes bank fees equal to 0,25% of the par amount in addition to Lender's Counsel Fees,

⁽³⁾ Fulton Bank's 15 Year options above reset based upon a % of the ICE SWAP Benchmark after 10 years, All of Fulton Bank's rates shown above are not set until 5 days prior to Closing and are indicative as of 2/28/19.

Summary of 2019 CIP Financing Options

March 5, 2019

Debt Service Comparison - VRA Financing vs. Zions Bank

A comparison of the tax-exempt interest rates as well as the estimated average annual and total debt service under the Zions Bank and VRA Spring Pool financing options are shown in the summary chart below. The preliminary VRA results are estimated based on current market interest rates as of March 1, 2019 and are subject to change. (Please find further details as it relates to this comparison in Appendix Exhibit B).

Α	В		С			
Borrowing Detalls ⁽¹⁾	VRA					
Summary of Key Assumptions	Total		Total			
Closing / Funding Date	5/22/2019		4/5/2019			
Tax-Exempt Interest Rate / TIC	2.660%		2.880%			
Sources of Funds ⁽¹⁾						
Par Amount	\$ 8,220,000	\$	9,450,000			
Original Issue Premium/(Discount)	1,367,067					
Total Sources	\$ 9,587,067	\$	9,450,000			
Uses of Funds ⁽¹⁾						
Project Amount	\$ 9,300,000	\$	9,300,000			
Local Costs of Issuance ⁽²⁾	150,000		150,000			
VRA Costs of Issuance ⁽²⁾	137,067					
Total Uses	\$ 9,587,067	\$	9,450,000			
Average Annual Debt Service ⁽³⁾	\$ 767,187	\$	776,573			
Difference vs. VRA		\$	9,386			
Total Debt Service ⁽³⁾	\$ 11,507,803	\$	11,648,592			
Difference vs. VRA		\$	140,789			
1 Breakeven Interest Rate Movement vs. Bank	0.19%					

⁽¹⁾ Estimates are preliminary and subject to change and include preliminary estimated costs of issuance.

Recommendation

Based upon our review of the proposals, related analyses, and discussions with County Staff and Bond Counsel, Davenport recommends that the County pursue the direct bank loan financing option provided by Zions Bank. The Zions Bank proposal provides interest rates that are held-firm through the anticipated closing date and provides maximum flexibility to prepay or refinance the loan in whole or in part at any time after closing without penalty. Though the preliminary VRA current market average interest rate and debt service payments are estimated to be slightly better than the Zions Bank proposal, current market interest rates would only have to increase by 0.19% in the next 60 days to breakeven to the results of the Zions Bank proposal. The VRA option also provides less prepayment flexibility since it cannot be prepaid for the first ten years (10) of the loan.

Next Steps

Date	Task						
March 12	County Board Meeting						
	 Hold Public Hearing for Debt Issuance. Davenport presents analysis comparing Direct Bank Loan RFP Results to VRA. County Board considers selecting preferred financing approach. County Board considers adopting resolution(s) and form of financing documents. 						
Balance of March	Working Group coordinates on numbers, documents, etc.						
Early to Mid-April	Close on Direct Bank Loan, if selected.						

⁽²⁾ Captures Costs of Issuance and Additional Proceeds.

⁽³⁾ Includes VRA annual administrative fee of 0.125% of the outstanding balance.

Summary of 2019 CIP Financing Options March 5, 2019

Appendix

Summary of 2019 CIP Financing Options

March 5, 2019

Exhibit A: Zions Bank - Debt Service Comparison

The table below reflects the estimated debt service for each scenario/option based on the proposal provided by Zions Bank. Zions Bank's proposal for Scenario 1, Option C provides the lowest all-in debt service cost to the County.

		STATE OF THE PERSON NAMED IN			A STATE OF THE STA	
Borrowing Details		Scenario 1 A & B			Scenario 1 C	
Summary of Key Assumptions	5 Year	15 Year	Aggregate	5 Year	15 Year	Aggregate
Closing / Funding Date			4/5/2019			4/5/2019
1st Interest Payment Date			2/1/2020			2/1/2020
1st Principal Payment Date			2/1/2020			2/1/2020
Final Maturity	2/1/2024	2/1/2034	2/1/2034	2/1/2024	2/1/2034	2/1/2034
Weighted Average Maturity (WAM)	2.9	8.3	8.1	2.9	8.3	8.1
Bank Interest Rate / TIC	2.540%	2.890%	2,883%	2.880%	2,880%	2.880%
Sources of Funds						
10 Par Amount	\$ 407,000	\$ 9,043,000	\$ 9,450,000	\$ 407,000	\$ 9,043,000	\$ 9,450,000
Original Issue Premium/(Discount)	*)	40		9)		
12 Total Sources	\$ 407,000	\$ 9,043,000	\$ 9,450,000	\$ 407,000	\$ 9,043,000	\$ 9,450,000
14 Uses of Funds						
15 Project Amount	\$ 400,000	\$ 8,900,000	\$ 9,300,000	\$ 400,000	000'006'8 \$	000'008'6 \$
16 Local Costs of Issuance	6,460	143,540	150,000	6,460	143,540	150,000
17 VRA Costs of Issuance				*	•	
18 Underwriter's Discount	*	**	5)			
19 Additional Proceeds	540	(540)	*	540	(540)	5
20 Total Uses	\$ 407,000	\$ 9,043,000	\$ 9,450,000	\$ 407,000	\$ 9,043,000	\$ 9,450,000
22 Estimated Debt Service (1)	5 Year	15 Year	Aggregate	5 Year	15 Year	Aggregate
23 2020	\$ 87,500	\$ 747,882	\$ 835,382	\$ 87,638	\$ 747,138	\$ 834,776
24 2021	87,331	747,939	835,270	88,475	747,088	835,563
25 2022	87,325	747,431	834,756	88,200	747,630	835,830
26 2023	87,267	747,519	834,786	87,867	746,741	834,608
2024	87,159	748,173	835,332	88,477	747,448	835,925
2025		747,365	747,365	0	747,694	747,694
29 2026	٠	748,123	748,123	9	747,480	747,480
2027		747,390	747,390	<u>.</u>	746,805	746,805
31 2028		748,194	748,194	(a)	747,669	747,669
32 2029	93	747,479	747,479		747,014	747,014
33 2030	*	747,272	747,272		746,870	746,870
34 2031	0	747,544	747,544	360	747,208	747,208
35 2032		748,268	748,268	4	746,998	746,998
36 2033	*	747,414	747,414	2	747,242	747,242
37 2034	3.0	748,010	748,010	٠	746,909	746,909
38 Total Debt Service	\$ 436,582	\$11,216,001	\$11,652,583	\$ 440,657	\$11,207,935	\$11,648,592
20 Difference to Connecte 4 C	¢ (4.075)	¢ 8 DRR	3 001			

7	Aggregate	4/5/2019	2/1/2020	2/1/2020	2/1/2034	8.3	2.890%	\$ 9,450,000	. 1	\$ 9,450,000	\$ 9,300,000	150,000	•	0.56		\$ 9,450,000	Aggregate	\$ 781,553	781,008	781,864	781,258	781,219	781,717	781,724	781,239	781,263	781,767	781,722	781,128	780,985	781,263	780,935	\$11,720,644	\$ 72,052
I Scenario 2	15 Year				2/1/2034	8.6	2.890%	\$ 9,043,000		\$ 9,043,000	\$ 8,900,000	143,540		ir.	(540)	\$ 9,043,000	15 Year	\$ 693,882	692,500	689'689	693,374	692,733	781,717	781,724	781,239	781,263	781,767	781,722	781,128	780,985	781,263	780,935	\$11,279,870	\$ 71,935
I	5 Year				2/1/2024	2.9	2.890%	\$ 407,000		\$ 407,000	\$ 400,000	6,460	12	3	540	\$ 407,000	5 Year	\$ 87,671	88,508	88,225	87,884	88,485	4		*		J.(#)	60	34			¥.	\$ 440,774	\$ 117

(1) Estimates are preliminary and subject to change.

Summary of 2019 CIP Financing Options

March 5, 2019

Exhibit B: VRA Financing vs. Zions Bank Comparison Details

The table below reflects a comparison of the tax-exempt interest rates as well as the total debt service under the VRA Financing Option and the Zions Bank Proposal for Scenario 1, Option C. The VRA results are estimated based on Current Market interest rates as of March 1, 2019 and are subject to change.

Supplied the state of the state		VKA		7	PARTITION OF THE PARTIT	2				
2 Summery of Key Assumptions	5 Year	15 Year	Aggregate	5 Year	15 Year	Aggregate		5 Year	15 Year	Aggregate
Closing / Funding Date			5/22/2019			4/5/2019				
1 of Interest Payment Date			11/1/2019			2/1/2020				
1 st Principal Payment Date			11/1/2019			2/1/2020				
6 Final Maturity	11/1/2023	11/1/2033	11/1/2033	2/1/2024	2/1/2034	2/1/2034				
7 Weighted Average Maturity (WAM)	2.5	8,4	8.1	2.9	8.3	8.1				
8 Tax-Exempt Interest Rate / TIC	2.024%	2.670%	2.660%	2.880%	2.880%	2.880%		3,000%	4,000%	
6										
10 Sources of Funds (1)									-1	Ш
11 Par Amount	\$ 385,000	\$ 7,835,000	\$ 8,220,000	\$ 407,000	\$ 9,043,000	\$ 9,450,000		\$ 400,000	\$ 8,837,496	\$ 9,237,496
12 Original Issue Premium/(Discount)	31,034	1,336,033	1,367,067					1	- 1	- 1
13 Total Sources	\$ 416,034	\$ 9,171,033	\$ 9,587,067	\$ 407,000	\$ 9,043,000	\$ 9,450,000		\$ 400,000	\$ 8,837,496	\$ 9,237,496
14										
15 Uses of Funds(1)		1		400,000		\$ 900,000		\$ 400.000	\$ 8.837.496	\$ 9,237,496
	\$ 400,000	\$ 8,900,000	000,005,8	\$ 400,000	n					
17 Local Costs of Issuance	7,026	142,974	150,000	6,460	143,540	non'net				
18 VRA Costs of Issuance	4,267	86,833	91,100						•	
19 Underwriter's Discount	1,925	39,175	41,100							
20 Additional Proceeds	2,816	2,051	4,867	540	(540)	***				
21 Total Uses	\$ 416,034	\$ 9,171,033	\$ 9,587,067	\$ 407,000	\$ 9,043,000	\$ 9,450,000		\$ 400,000	\$ 8,837,496	\$ 9,237,496
22		A	(2)	n Vans	45 Veer	Addragate	Difference vs. VRA	5 Year	15 Year	Aggregate
ű,	0	2		н.	4	4 694 776	4 12.483	¢ 87.342	\$ 794 R54	\$ 882.196
- 1	\$ 86,787	104,457 \$	\$ 627,293	\$ 81,030	A					
	89,222	739,216	070,430	00,400		035 030	10 968	87.342	794.854	882,196
1	69,376	139,484	024,003	00,400		834 608	9 474	87.342	794,854	882,196
	00,400	130,120	PCT,020	00,100		835 935	11 800	87.342	794.854	882,196
1	0/1/0	750,047	720.013			747.694	8,682	3	794,854	794,854
20 2025 30 2025		739.797	739.797	*	747,480	747,480	7,683		794,854	794,854
1		739.300	739.300		746,805	746,805	7,505		794,854	794,854
Т		737,522	737,522	1.0	747,669	747,669	10,147	¥	794,854	794,854
		739,334	739,334	1.5	747,014	747,014	7,680		794,854	794,854
1		739,609	739,609		746,870	746,870	7,261	100	794,854	794,854
1		738,347	738,347	T.	747,208	747,208	8,861		794,854	794,854
ш		735,547	735,547	٠	746,998	746,998	11,452		794,854	794,854
37 2033		738,181	738,181		747,242	747,242	090'6		794,854	794,854
38 2034		736,300	736,300		746,909	746,909	10,609		794,854	794,854
39 Total Debt Service	\$ 434,971	\$ 11,072,832	\$ 11,507,803	\$ 440,657		\$ 11,207,935 \$ 11,648,592	\$ 140.789	\$ 436,709	\$ 11,922,812	\$ 12,359,521
	T									

 $^{(1)}$ Extinates are preliminary and subject to change. $^{(2)}$ Includes VRA annual administrative fee of 0.125% of the outstanding balance.

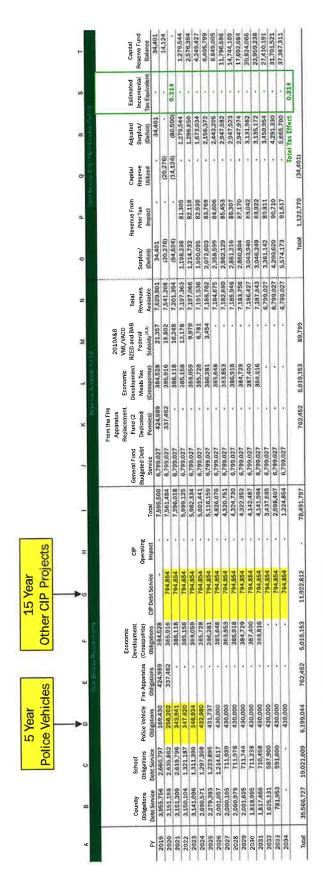
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Summary of 2019 CIP Financing Options

March 5, 2019

Exhibit C: Debt Affordability - Planning Model

The table below reflects the joint efforts of County Staff and Davenport through preliminary Planning. As illustrated below, the funding of the FY 2019 CIP Projects was expected to have minimal to no impact on the County's Debt Affordability (Cash Flows) in comparison to current budget levels.



Assumed FY 2018 Value of a Penny(3): \$250,000

Assumed Growth Rate: 1.0

- taxable interest paid. Due to Federal Sequestration the RZED subsidy rate is assumed to be reduced by 6.2% (10/1/18-9/30/19), for an effective subsidy of 42.21%. 2010A's were issued through VML/VACO as Taxable Recovery Zone Economic Development Bonds and are eligible to receive a federal subsidy equal to 45% of the County Staff has conservatively budgeted no offsetting subsidy revenues in the Budget. F
 - 2010B's were issued through VML/VACO as Taxable Build America Bonds and are eligible to receive a federal subsidy equal to 35% of the taxable interest paid. Due to Federal Sequestration the BAB subsidy rate is assumed to be reduced by 6.2% (10/1/18-9/30/19), for an effective subsidy of 32.83%. County Staff has conservatively budgeted no offsetting subsidy revenues in the Budget. 5
- Estimate provided by Staff.

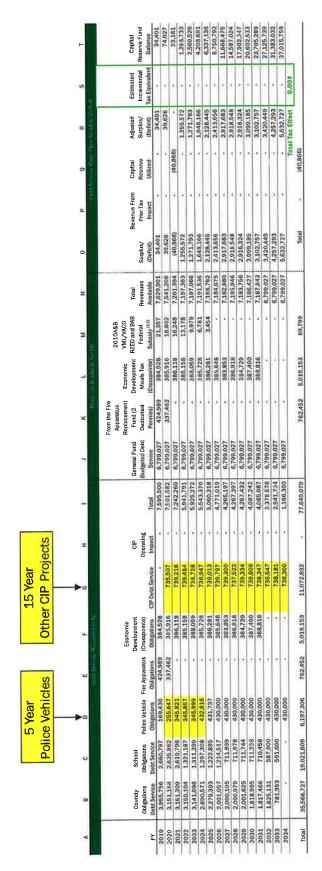
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Summary of 2019 CIP Financing Options

March 5, 2019

Exhibit D: Debt Affordability - VRA Financing Option

preliminary Current Market estimates, the VRA Financing Option would not produce an impact to the County's Debt Affordability (Cash The table below demonstrates the potential impact based on preliminary VRA results estimated as of March 1, 2019. Based on the Flows) in comparison to current budget levels.



Assumed FY 2018 Value of a Penny⁽³⁾: \$250,000

Assumed Growth Rate: 1.0%

- exable interest paid. Due to Federal Sequestration the RZED subsidy rate is assumed to be reduced by 6.2% (10/1/18-9/30/19), for an effective subsidy of 42.21%. 2010A's were issued through VML/VACO as Taxable Recovery Zone Economic Development Bonds and are eligible to receive a federal subsidy equal to 45% of the County Staff has conservatively budgeted no offsetting subsidy revenues in the Budget. 7
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- Estimate provided by Staff.

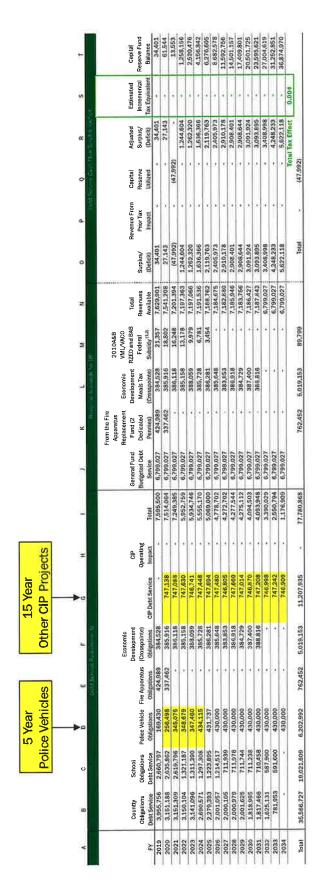
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Summary of 2019 CIP Financing Options

March 5, 2019

Exhibit E: Debt Affordability - Zions Bank

The table below demonstrates the potential impact based on preliminary results for the Zions Bank Proposal for Scenario 1, Option C. The Zions Bank Proposal would not produce an impact to the County's Debt Affordability (Cash Flows) in comparison to current budget levels.



Assumed FY 2018 Value of a Penny⁽³⁾: \$250,000

Assumed Growth Rate: 1.0%

taxable interest paid. Due to Federal Sequestration the RZED subsidy rate is assumed to be reduced by 6.2% (10/1/18-9/30/19), for an effective subsidy of 42.21%. 2010A's were issued through VML/VACO as Taxable Recovery Zone Economic Development Bonds and are eligible to receive a federal subsidy equal to 45% of the County Staff has conservatively budgeted no offsetting subsidy revenues in the Budget. a

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Estimate provided by Staff.

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Summary of 2019 CIP Financing Options

March 5, 2019

Municipal Advisor Disclosure

The U.S. Securities and Exchange Commission (the "SEC") has clarified that a broker, dealer or municipal securities dealer engaging in municipal advisory activities outside the scope of underwriting a particular issuance of municipal securities should be subject to municipal advisor registration. Davenport & Company LLC ("Davenport") has registered as a municipal advisor with the SEC. As a registered municipal advisor Davenport may provide advice to a municipal entity or obligated person. An obligated person is an entity other than a municipal entity, such as a not for profit corporation, that has commenced an application or negotiation with an entity to issue municipal securities on its behalf and for which it will provide support. If and when an issuer engages Davenport to provide financial advisory or consultant services with respect to the issuance of municipal securities, Davenport is obligated to evidence such a financial advisory relationship with a written agreement.

When acting as a registered municipal advisor Davenport is a fiduciary required by federal law to act in the best interest of a municipal entity without regard to its own financial or other interests. Davenport is not a fiduciary when it acts as a registered investment advisor, when advising an obligated person, or when acting as an underwriter, though it is required to deal fairly with such persons.

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The value of and income from investments and the cost of borrowing may vary because of changes in interest rates, foreign exchange rates, default rates, prepayment rates, securities/instruments prices, market indexes, operational or financial conditions or companies or other factors. There may be time limitations on the exercise of options or other rights in securities/instruments transactions. Past performance is not necessarily a guide to future performance and estimates of future performance are based on assumptions that may not be realized. Actual events may differ from those assumed and changes to any assumptions may have a material impact on any projections or estimates. Other events not taken into account may occur and may significantly affect the projections or estimates. Certain assumptions may have been made for modeling purposes or to simplify the presentation and/or calculation of any projections or estimates, and Davenport does not represent that any such assumptions will reflect actual future events. Accordingly, there can be no assurance that estimated returns or projections will be realized or that actual returns or performance results will not materially differ from those estimated herein. This material may not be sold or redistributed without the prior written consent of Davenport.

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Public Hearing

Issuance of General Obligation Bonds / Debt - Spring 2019 March 12, 2019

CIP - Issuing Bonds

- recommended as part of the FY2019 budget Multiple Capital Improvement Projects were with General Obligation Bonds as the funding source
- Board of Supervisors provided guidance for updating projects to be included in the Spring 2019 borrowing 0

Public Hearing Advertised

- hearing prior to issuing General Obligation The County is required to hold a public Bonds
- \$9,450,000 in General Obligation bonds A public hearing for issuance of up to advertised
- Advertisement prepared by bond attorney
- o Progress Index
- o February 26, 2019
- o March 5, 2019

Projects & Closing Costs

		č	Original	3	I hatchall	Date Approved
: 14	Utility Design [Food Lion \$260,000 & Rt 156 \$240,000]	\$	500,000	S	500,000	7/10/2018
7	Police Vehicles	s	400,000	S	400,000	8/14/2018
m	Assessor's Software (Vision)	\$	495,125	\$	247,629	8/14/2018
	Door Entrance Upgrades (Handicap Access & Swipe			Į.		
4	Entry)	s	125,000	\$	63,898	1/22/2019
S	Fire & Crew Building Entrance Security	S	75,000	S	75,000	
	Scott Park Multi-Purpose Building (Restroom &					
9	Concession Stand)	S	450,000	S	450,000	
	7 Route 156 Water Main Extension	S	2,400,000	\$ 2	\$ 2,400,000	
00	Food Lion Water System Upgrades	S	1,840,000	\$ 1	\$ 1,840,000	
O	Police Boat (Local Match for Grant)	S	65,000	S	•	REMOVED
	10 Self Contained Breathing Apparatus - Fire/EMS	43	1,482,000	S	•	REMOVED
	11 Jefferson Park Relocation / Construction	S	•	\$ 3	\$ 3,200,000	
	12 Closing Costs & Contingency	S		S	273,473	
	TOTAL	\$	7,832,125	\$ 9	\$ 9,450,000	TOTALS
	Already appropriated			\$ 1	\$ 1,211,527	/
	Added Appropriation Required			43	\$ 8,238,473	/
Ī	Audeu Appropriation nequireu			5	C14.0C7	

Actual expected Bond Issue - \$9,450,000

IMPACT

- The issuance of these bonds DOES NOT CREATE need for a tax increase
- FY2020 bond payment amount is included in proposed FY2020 budget

NEXT

- Oavenport & Company
- Review of bank proposals received
- VRA 2019 Spring Pool Terms
- recommendation to participate in VRA 2019 Bank/Lender recommendation OR Spring Pool
- Board Member questions
- Public Comment
- Resolution authorizing debt issuance and lender **Board Consideration and Possible Approval of** / participation in VRA 2019 Spring Pool

Board of Supervisors County of Prince George, Virginia

Resolution

At a regular meeting of the Board of Superviso Boardroom, Third Floor, County Administration Virginia this 12th day of March, 2019.	ors of the County of Prince George held in the on Building, 6602 Courts Drive, Prince George,
Present: Donald R. Hunter, Chairman Floyd M. Brown, Jr., Vice-Chairman Alan R. Carmichael Marlene J. Waymack T.J. Webb	Vote:
P-3 On motion of , seconded by	, which carried unanimously, the following

RESOLUTION AUTHORIZING THE ISSUANCE OF THE \$9,450,000 GENERAL OBLIGATION BOND (PUBLIC FACILITIES IMPROVEMENTS PROJECTS) SERIES 2019 OF THE COUNTY OF PRINCE GEORGE, VIRGINIA

Resolution was adopted:

WHEREAS, the County of Prince George, Virginia (the "County") is a political subdivision of the Commonwealth of Virginia, and pursuant to the Public Finance Act of 1991 (Chapter 26, Title 15.2, Code of Virginia of 1950, as amended) (the "Act") the Board of Supervisors of the County (the "Board of Supervisors") is authorized to contract debts on behalf of the County and to issue, as evidence thereof, notes, bonds or other obligations; and

WHEREAS, following the approval of the affirmative vote of the qualified voters of the County in an election on the question, the County elected on September 19, 1985 to be treated as a city for the purpose of issuing its bonds or notes under the Act, and to therefore be able to secure certain indebtedness on a general obligation basis whereby the full faith and credit of the County is pledged to secure payment of bonds or notes without a referendum; and

WHEREAS, pursuant to the Constitution and laws of the Commonwealth of Virginia, including the Act, the County is empowered to acquire, construct, reconstruct, improve, extend, enlarge, equip, maintain, repair and operate any project which is a public improvement or undertaking for which the County is authorized by law to appropriate money, and the County is

authorized to contract debts and to issue, as evidence thereof, bonds, notes or other instruments of indebtedness payable from pledges of the full faith and credit of the County; and

WHEREAS, the County held a public hearing, duly noticed, on March 12, 2019, regarding the proposed issuance of the Series 2019 Bond (as defined below) in accordance with the requirements of Section 15.2-2606 of the Act; and

WHEREAS, Davenport & Company LLC, the County's financial advisor (the "Financial Advisor"), as directed by County representatives, evaluated the considerations and benefits associated with the participation of the County in the Virginia Resources Authority ("VRA") 2019 Spring Pool Financing Program (the "VRA 2019 Spring Pool Program"); and

WHEREAS, the Financial Advisor, as directed by County representatives, prepared a Request for Proposals dated February 4, 2019 (the "RFP") to obtain financing offers from banks and other lenders for the funding of various capital improvement Projects to be undertaken by the County; and

WHEREAS, the proposed capital improvement projects of the County to be financed, include, but are not limited to (i) the purchase of police vehicles and other law enforcement related assets; (ii) utility improvements – upgrades to the Food Lion Water System; (iii) utility improvements - water main extension along Route 156; (iv) improvements to entrances and security systems of public County owned buildings, including the County Administration Building, Police Department, Emergency Communications Center, volunteer fire stations and emergency crew building; (v) the replacement of software for use by the Real Estate Assessor; (vi) construction of a new fire station to replace Jefferson Park Fire Station; (vii) construction of a multi-purpose building at Scott Park; and (viii) to pay costs of issuance (the "Projects"); and

WHEREAS, the County shall issue its general obligation debt in one or more series, which shall be described as its \$9,450,000 General Obligation Bond, (Public Facilities Improvements Projects) Series 2019 (the "Series 2019 Bond") and;

WHEREAS, the Board of Supervisors, based upon an evaluation of the responses to the RFP and the recommendations of County officials and the Financial Advisor, [have accepted a proposal from _____ (the "Lender") to finance the Projects]: [have elected to participate in, and finance the projects through, the VRA 2019 Spring Pool Program]:

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF SUPERVISORS OF THE COUNTY OF PRINCE GEORGE, VIRGINIA:

1. <u>Authorization of the Series 2019 Bond</u>. The Board of Supervisors hereby finds and determines that it is advisable and in the best interests of the County to incur debt and issue its Series 2019 Bond for the purpose of financing all or a portion of the Projects, along with the costs of issuing the Series 2019 Bond. The County previously authorized the solicitation by the Financial Advisor of bids for the Series 2019 Bond and the submission of a financing application to the VRA for participation in the VRA 2019 Spring Pool Program. The Board of Supervisors

now hereby authorizes the issuance of the Series 2019 Bond and the placement of the loan in accordance with the terms approved by the Board of Supervisors herein.

- 2. General Obligation of the County. The Series 2019 Bond shall be issued under the provisions of Article VII, Section 10(a) of the Constitution of Virginia. The Series 2019 Bond shall be a general obligation of the County, the principal of and interest on which are payable from ad valorem taxes to be levied without limitation as to rate or amount on all property in the County subject to taxation and a pledge of the full faith and credit of the County; and in each year while any amount payable with respect to the Series 2019 Bond shall be outstanding there shall be levied and collected in accordance with law an annual ad valorem tax upon all taxable property in the County subject to local taxation sufficient in amount, together with all other funds lawfully appropriated and available therefor, to provide for the payment of the principal of and premium, if any, and the interest on the Series 2019 Bond as such principal, premium, if any, and interest shall become due.
- 4. <u>Use of Series 2019 Bond Proceeds</u>. The proceeds derived from the issuance of the Series 2019 Bond, after the payment of the costs of issuance of the Series 2019 Bond, are expected to be applied to the payment of (or for the reimbursement to the County of costs previously paid) all or a portion of the costs of the Projects identified below, in substantially the following estimated amounts:

	Project	Amount
1.	Scott Park Multi-Purpose Building	\$450,000
2.	Police Vehicles	\$400,000
3.	Food Lion Water System Upgrade	\$2,100,000
4.	Route 156 Main Extension	\$2,640,000
5.	Real Estate Assessment Software	\$247,629
6.	Public Building Security Improvements	\$138,898
7.	Jefferson Park Fire Station Relocation	\$3,200,000
8.	Costs of Issuance and Contingency	\$273,473
	Total Project Costs Initially Identified	\$9,450,000

If the actual costs for any of the Projects identified above exceeds the anticipated costs, such excess may be paid from the proceeds of the Series 2019 Bond originally allocated to any of the other components of the Projects, or any other lawful source of funds that will not impact the tax-exempt status of the Series 2019 Bond, including other bond issues.

5. <u>Description of Series 2019 Bond</u>. The Series 2019 Bond shall evidence the County's obligation to repay a loan in an aggregate principal amount not to exceed \$9,450,000, the details of which are set forth in the [written proposal of the Lender selected by the County described to the Board of Supervisors by the Financial Advisor in connection with the discussions of responses to the RFP received by the County (the "Lender Loan Proposal")]

[term sheet issued by VRA setting forth the details pursuant to which the County would participate in the VRA 2019 Spring Pool Program (the "VRA Term Sheet")]. A copy of the [Lender Loan Proposal][VRA Term Sheet], in substantially final form [as the same may be amended], has been provided to the Board of Supervisors.

The terms of the [VRA Commitment Letter] [Lender Loan Proposal] as presented to the Board by the Financial Advisor are hereby approved, and Bond Counsel is hereby directed to incorporate such details in this Resolution that are appropriate to reflect the financing structure selected by the Board. The Series 2019 Bond shall have a final maturity date of [October 1, 2033] [February 1, 2034] and the principal on the Series 2019 Bond shall be payable annually on [October 1] [February 1] of each year beginning on [October 1, 2019] [February 1, 2020]. Interest on the Series 2019 Bond shall be payable [at the rate of _____percent per annum][at an interest rate not to exceed ___ percent per annum] on [February 1] [April 1] and [August 1] [October 1] each year during which such debt obligation remains outstanding, commencing on _____, 20__.

- Documents. The final terms of the Series 2019 Bond shall be determined by the Chairman or the Vice-Chairman of the Board of Supervisors and evidenced conclusively by his execution and delivery of the Series 2019 Bond, together with all other financing documents and closing papers associated with the issuance of the Series 2019 Bond, including but not limited to [any loan or corresponding agreement with the Lender][the Financing Agreement with VRA], and no further action of the Board of Supervisors shall be required. The Chairman of the Board of Supervisors or Vice-Chairman is hereby authorized to execute and deliver the Series 2019 Bond to the Lender, and the Clerk of the Board of Supervisors is hereby authorized to affix and attest the Seal of the County thereon.
- 7. <u>Tax Covenants</u>. The County covenants and agrees to comply with the provisions of Sections 103 and 141-150 of the Internal Revenue Code of 1986, as amended (the "Code") and the applicable Treasury Regulations promulgated thereunder at all times during which the Series 2019 Bond is outstanding.
- 8. Reimbursement Authorization. To the extent not previously declared, the County intends that the adoption of this Resolution will be a declaration of the County's official intent in accordance with U.S. Treasury Regulation Section 1.150-2 to obtain reimbursement from the Series 2019 Bond proceeds or any subsequent debt obligations of the County for expenditures on the Projects made on or after 60 days prior to the date hereof. The County intends that funds that have been advanced for costs of the Projects, or which may be so advanced, may be reimbursed from proceeds of the Series 2019 Bond, or any subsequent debt obligations.
- 9. Other Actions. All other actions of officers of the County taken heretofore or hereafter conforming with the purposes and intent of this Resolution are approved, ratified and confirmed. The Board of Supervisors hereby approves and directs Williams Mullen, Bond Counsel to the County, the Financial Advisor and County staff to prepare and review the

financing documents and take such actions as are necessary or appropriate in connection with the issuance of such Series 2019 Bond.

- 10. <u>Filing of Resolution</u>. The Clerk or any Deputy Clerk of the Board of Supervisors or other agent or employee of the County, is hereby authorized and directed to cause a certified copy of this Resolution to be filed with the Circuit Court of the County of Prince George, Virginia.
- 11. <u>Effective Date.</u> This Resolution and the provisions contained herein shall become effective immediately upon adoption.

Adopted: March ____, 2019

CERTIFICATE

The undersigned Clerk of the Board of Supervisors of the County of Prince George, Virginia hereby certifies that the foregoing is a true, correct and complete copy of a resolution duly adopted by a majority of the members of the Board of Supervisors of the County of Prince George, Virginia present and voting during the meeting duly called and held on March 12, 2019, and that such resolution has not been repealed, revoked, rescinded or amended, but is in full force and effect on the date hereof. A summary of the members present or absent at such meeting, and the recorded vote with respect to the foregoing resolution, is set forth below:

			Voting		
Member Name	Present	Absent	Yes	No	Abstaining
Donald R. Hunter					
Floyd M. Brown, Jr.					
Alan R. Carmichael					
Marlene J. Waymack					
T. J. Webb					

WITNESS my hand and seal of the C	WITNESS my hand and seal of the County this day of March, 2019.		
	Clerk, Board of Supervisors of the County of Prince George, Virginia		
(SEAL)			
38354618_1			