

# Issue Analysis Form



**Date:** August 14, 2018  
Appropriation – PSAP Grant  
Appropriation & Award of  
**Item:** Contract  
Police Department -  
Emergency Communications  
**Lead Department(s):** Center / County Finance  
**Contact Person(s):** Keith Early & Betsy Drewry

## Description and Current Status

Prince George County was awarded two PSAP grants totaling \$152,000 (individual grants in the amounts of \$150,000 and \$2,000). Both grants have an effective date of July 1, 2018 and do not require a local match. The award notices are attached for your review (**Attachment 1**). PSAP grant funding is provided to recipients to assist with the purchase of equipment and services that support continuity and enhancement of wireless E-911.

**\$150,000 Award** - The \$150,000 will be used to purchase a next generation 911 compatible phone system to replace the existing phone system. **Radio Communications of Virginia** is the recommended vendor for this system purchase under state contract #VA-161128-RCV. See **Attachment 2** for State Contract and pricing information.

**\$2,000 Award** - The \$2,000 award will be used for training.

These grant funds were not included in the FY2019 adopted budget and a supplemental appropriation is needed to expend these funds.

### **Board Action Requested:**

Approve appropriation of PSAP Grant Funds - \$152,000.00  
Award of contract to Radio Systems of Virginia for \$146,887.00

A draft resolution for budget amendment / appropriation and award of contract to Radio Systems of Virginia is attached for Board consideration.

### **Appropriation Increase Entry for FY2018-19 is:**

**GENERAL FUND:**

**Revenues:**

Increase:

0100-20-600-8200-323103 - PSAP Grants - \$152,000

**Expenditures:**

Increase:

0100-03-100-0603-48103 – Communications Equipment Replacement - \$150,000.00

0100-03-100-0603-45540 – ECC Convention & Education - \$2,000.00

**Government Path**

Does this require IDA action?  Yes  No

Does this require BZA action?  Yes  No

Does This require Planning Commission Action?  Yes  No

Does this require Board of Supervisors action?  Yes  No

Does this require a public hearing?  Yes  No

If so, before what date?  Yes  No

**Fiscal Impact Statement**

Increases in appropriation of PSAP Grant Funds of \$152,000.00

**Total Increase in FY2018-19 Appropriation = \$152,000.00**

**County Impact**

Improved reliability and upgrades of E911 equipment that provides critical citizen services.

**Notes**



**COMMONWEALTH of VIRGINIA**  
**Virginia E-911 Services Board**

January 11, 2018

Dorothy Spears-Dean  
 PSC Coordinator  
 (804) 416-6201

Terry D. Mayo  
 Board Administrative  
 Assistant  
 (804) 416-6197

Jeffrey D. Stern  
 Chairman  
 VDEM

James Junkins  
 Vice Chairman  
 Harrisonburg-Rockingham  
 ECC

David A. Von Moll  
 Treasurer State of Virginia  
 Comptroller

Danny Garrison  
 Richmond Ambulance  
 Authority

Robert Layman  
 AT & T

Jeffrey Merriman  
 Verizon Communication

Diane Harding  
 Verizon Wireless

Anthony McDowell  
 Fire Chief  
 Henrico County

Nelson P. Moe  
 CIO - VITA

Kathleen Seay  
 Hanover County

Dennis E. Hale  
 Chief of Fire and EMS  
 Dinwiddie County

Kevin W. Hall  
 Sheriff of the City of  
 Covington

Jolena Young  
 Twin County

Dep Secretary Adam Thiel  
 Office of the Governor  
 Advisor

Dear Prince George PSAP:

Thank you for submitting a FY19 PSAP Grant Program application. Your application meets the current Grant Guidelines and was recommended for funding by the PSAP Grant Committee. I am pleased to advise you that the Virginia E-911 Services Board has approved your request. You have been awarded \$150,000 for your Individual PSAP NVS CHE project, grant ID 88.

Funding for this grant award will be available on a reimbursement basis beginning July 1, 2018. Reimbursements will only be made for items allowable under the current Grant Guidelines. All funding requests must be submitted on the Public Safety Grant Payment Request Form, which is available on the ISP website. The receipt(s) that substantiates the amount requested must be attached to the request at the time of submission.

Finally, in order for a funding request to be processed, the PSAP must have already submitted any required financial and grant progress reports for any previous fiscal years by the identified deadline. This includes required submission of any true-ups and supporting documentation.

If you have any questions, please do not hesitate to contact your Regional Coordinator or me via email.

Congratulations on your grant award!

Sincerely,

*Lisa Nicholson*

Lisa Nicholson  
 Public Safety Program Manager



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Richmond Ambulance  
Authority

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Jeffrey Merriman  
Verizon Communication

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Sheriff of the City of  
Covington

Jolena Young  
Twin County

Dep Secretary Adam Thiel  
Office of the Governor  
Advisor

Dear Prince George PSAP:

Thank you for submitting a FY19 PSAP Grant Program application. Your application meets the current Grant Guidelines and was recommended for funding by the PSAP Grant Committee. I am pleased to advise you that the Virginia E-911 Services Board has approved your request. You have been awarded \$2,000 for your Individual PEP project, grant ID 87.

Funding for this grant award will be available on a reimbursement basis beginning July 1, 2018. Reimbursements will only be made for items allowable under the current Grant Guidelines. All funding requests must be submitted on the Public Safety Grant Payment Request Form, which is available on the ISP website. The receipt(s) that substantiates the amount requested must be attached to the request at the time of submission.

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If you have any questions, please do not hesitate to contact your Regional Coordinator or me via email.

Congratulations on your grant award!

Sincerely,

*Lisa Nicholson*

Lisa Nicholson  
Public Safety Program Manager

**Prince George County E-911 Public Safety Answering Point (PSAP) Customer Premises Equipment (CPE) Equipment List**

Qty	Model	Description	List Price Ea.	State Contract Price Ea.	List Price Ext.	State Contract Price Ext.
		<b>VESTA® 9-1-1</b>				
2	870899-0104R7.1U	V911 R7.1 LIC/DOC/MED UPGD	\$0.00	\$0.00	\$0.00	\$0.00
2	873099-03002U	R4 CAD INTF LIC UPGD	\$0.00	\$0.00	\$0.00	\$0.00
1	04000-00159	BLKBX TL159A 8-PORT DATACAST	\$485.00	\$437.00	\$485.00	\$437.00
1	65000-00262	KIT CBL RJ11 ADPTR DB25	\$19.00	\$17.00	\$19.00	\$17.00
1	04000-RS232	BLKBX TL601A-R2 DATASHARE	\$554.00	\$499.00	\$554.00	\$499.00
		<b>SMS Equipment</b>				
		Note: Customer is responsible for Text Control Center (TCC) services and network charges.				
2	870891-66301	VESTA 9-1-1 R6 SMS LIC	\$0.00	\$0.00	\$0.00	\$0.00
2	03800-03060	FIREWALL 60E	\$713.00	\$642.00	\$1,426.00	\$1,284.00
2	03800-03061	WARR FIREWALL 60E 1YR	\$228.00	\$205.00	\$456.00	\$410.00
2	809800-00200	CFG NTWK DEVICE	\$200.00	\$180.00	\$400.00	\$360.00
		<b>VM Medium Server Bundle</b>				
		Note: The Medium Server Bundle is for PSAP's up to 40 positions with an annual call volume of 500,000 or less.				
2	04000-00140	V911 MDS CENT OS	\$0.00	\$0.00	\$0.00	\$0.00
2	04000-00411	SVR WIN2008/12/16 CAL 5PK	\$240.00	\$216.00	\$480.00	\$432.00
2	04000-00438	SVR WIN2012 R2 DWNGRD	\$1,266.00	\$1,139.00	\$2,532.00	\$2,278.00
6	04000-31281	ADPTR RJ45F/DB25M	\$26.00	\$23.00	\$156.00	\$138.00
2	04000-68001	V-SVR OS BASIC PER CPU	\$377.00	\$339.00	\$754.00	\$678.00
8	64000-20066	HARD DRIVE 600GB SAS 10K	\$797.00	\$717.00	\$6,376.00	\$5,736.00
6	65000-00238	CBL PATCH BLUE 3FT	\$1.81	\$2.00	\$10.86	\$12.00
1	809800-35065	V911 SYS CFG	\$1,500.00	\$1,350.00	\$1,500.00	\$1,350.00
2	809800-35084	V911 VIRTUAL CFG FEE	\$944.00	\$850.00	\$1,888.00	\$1,700.00
1	870890-71001	VIRTUAL MEDIA SET	\$32.00	\$29.00	\$32.00	\$29.00
1	04000-00441	WINDOWS 10 LTSC LIC	\$116.00	\$104.00	\$116.00	\$104.00
2	62040-G819203	SVR 2U RACK ENH DL380/G10	\$6,220.00	\$5,598.00	\$12,440.00	\$11,196.00
1	61000-409604	DKTP ELITE MINI G3 W/O OS	\$678.00	\$610.00	\$678.00	\$610.00
2	06500-00201	2-POST RELAY RACK MNT KIT	\$213.00	\$192.00	\$426.00	\$384.00
2	04000-68005-RNWL	V-SVR BASIC RNWL SPT 1YR	\$119.00	\$107.00	\$238.00	\$214.00
		<b>VESTA® 9-1-1 Prime Standard Operations</b>				
5	PS-0PR-VSML-M	VPRIME MLTP SEAT LIC NFEF	\$0.00	\$0.00	\$0.00	\$0.00
5	SS-0PR-VSSL-1Y	SPT VPRIME 1YR	\$1,550.00	\$1,395.00	\$7,750.00	\$6,975.00
		<b>VESTA® Workstation Equipment</b>				
5	61000-819206	DKTP PRODESK G3 MINI W/O OS	\$1,094.00	\$985.00	\$5,470.00	\$4,925.00
5	04000-00441	WINDOWS 10 LTSC LIC	\$116.00	\$104.00	\$580.00	\$520.00
5	64000-00500	MNTR MTG BRKT	\$41.00	\$37.00	\$205.00	\$185.00
5	63000-221693	MNTR FP WIDE SCRIN LED 22IN	\$296.00	\$266.00	\$1,480.00	\$1,330.00
5	64000-00200	DKTP TWR STAND	\$30.00	\$27.00	\$150.00	\$135.00
5	64007-50022	KEYPAD 24-KEY USB CBL 25FT	\$154.00	\$139.00	\$770.00	\$695.00
5	02800-20700	HDST K 4W/MOD BLK CARBON	\$38.00	\$34.00	\$190.00	\$170.00
5	03044-20000	HDST CORD 12FT 4W MOD BLK	\$5.00	\$5.00	\$25.00	\$25.00
5	809800-35109	V911 IWS CFG	\$400.00	\$360.00	\$2,000.00	\$1,800.00
5	809800-35108	V911 IWS STG FEE	\$600.00	\$540.00	\$3,000.00	\$2,700.00
1	870890-07501	CPR/SYSPREP MEDIA IMAGE	\$0.00	\$0.00	\$0.00	\$0.00
		<b>VESTA® 9-1-1 IRR Module</b>				
5	873099-00502U	R4 IRR LIC UPGD	\$0.00	\$0.00	\$0.00	\$0.00
5	809800-35110	R4 IRR SW SPT 1YR	\$268.00	\$241.00	\$1,340.00	\$1,205.00

**Prince George County E-911 Public Safety Answering Point (PSAP) Customer Premises Equipment (CPE) Equipment List**

		<b>VESTA® 9-1-1 CDR Module</b>				
2	873099-00602U	R4 CDR SVR LIC UPGD	\$0.00	\$0.00	\$0.00	\$0.00
5	873099-01102U	R4 CDR PER SEAT LIC UPGD	\$0.00	\$0.00	\$0.00	\$0.00
		<b>Network Equipment</b>				
2	04000-29616	SWITCH 2960 + CBL 24-PORT	\$1,440.00	\$1,296.00	\$2,880.00	\$2,592.00
2	04000-29611	WAR 2960 24P 1YR NBD	\$159.00	\$143.00	\$318.00	\$286.00
		<b>Peripherals &amp; Gateways</b>				
2	04000-00129	MED 1000B CHASSIS BNDL	\$2,294.00	\$2,065.00	\$4,588.00	\$4,130.00
2	04000-00186	SW SPT M1000 GATEWAY 1YR	\$600.00	\$540.00	\$1,200.00	\$1,080.00
5	04000-00116	MED 1000 FXO-LS BNDL	\$433.00	\$390.00	\$2,165.00	\$1,950.00
3	04000-00119	MED 1000 FXS BNDL	\$415.00	\$374.00	\$1,245.00	\$1,122.00
		<b>Rack &amp; Peripheral Equipment</b>				
1	06500-55053	7FT EQUIPMENT RACK 19IN	\$442.00	\$398.00	\$442.00	\$398.00
1	63002-172805	MNTR NEC 17IN	\$274.00	\$247.00	\$274.00	\$247.00
1	04000-00808	KVM 8-PORT SWITCH USB	\$445.00	\$401.00	\$445.00	\$401.00
		<b>Note:</b>				
		Re-use existing SAM Modules and speakers				
		Re-use existing Firewall				
<b>VESTA 9-1-1 Subtotal</b>						<b>\$60,739.00</b>

**VESTA® 9-1-1 IP Phones**

Qty	Model	Description	List Price Ea.	State Contract Price Ea.	List Price Ext.	State Contract Price Ext.
		<b>Soft Phones</b>				
1	853031-SFTPHN-1	ENH SOFT PHN BNDL W10	\$3,196.00	\$2,876.00	\$3,196.00	\$2,876.00
		<b>VESTA® 9-1-1 CDR Module</b>				
1	873099-01102	R4 CDR PER SEAT LIC	\$135.00	\$122.00	\$135.00	\$122.00
		<b>VESTA® Analytics - Standard</b>				
1	PA-MSG-ASSL	V-ANLYT STD PER SEAT LIC	\$975.00	\$878.00	\$975.00	\$878.00
1	SA-MSG-ALSL-1Y	SPT V-ANLYT STD 1YR	\$186.00	\$167.00	\$186.00	\$167.00
1	809800-16377	M&R PM AV WKST SRVC 1YR	\$675.00	\$608.00	\$675.00	\$608.00
		<b>VESTA® Network Management Center - Implementation Fee</b>				
1	809800-14152	MGD SERV DEV & IMPL	\$98.00	\$88.00	\$98.00	\$88.00
<b>VESTA® 9-1-1 IP Phones Subtotal</b>						<b>\$4,739.00</b>

**Prince George County E-911 Public Safety Answering Point (PSAP) Customer Premises Equipment (CPE) Equipment List**

**VESTA 9-1-1 CommandPOST Hardware Upgrade**

Qty	Model	Description	List Price Ea.	State Contract Price Ea.	List Price Ext.	State Contract Price Ext.
		<b>VESTA® 9-1-1 Prime Standard Operations</b>				
1	PS-0PR-VSML-M	VPRIME MLTP SEAT LIC NFREE	\$0.00	\$0.00	\$0.00	\$0.00
1	SS-0PR-VSSL-1Y	SPT VPRIME 1YR	\$1,485.00	\$1,337.00	\$1,485.00	\$1,337.00
		<b>CommandPOST Hardware</b>				
1	61050-G819603	LAPTOP ZBOOK15 G3 64BIT WIN10	\$2,125.00	\$1,913.00	\$2,125.00	\$1,913.00
1	04000-00491	DOCK STATION 150W	\$459.00	\$413.00	\$459.00	\$413.00
1	64021-10025	KYBD/MOUSE BNDL	\$55.00	\$50.00	\$55.00	\$50.00
1	809800-35109	R4 IWS CFG	\$400.00	\$360.00	\$400.00	\$360.00
1	809800-35108	R4 IWS STG FEE	\$600.00	\$540.00	\$600.00	\$540.00
		<b>VESTA® 9-1-1 IRR Module</b>				
1	873099-00502U	R4 IRR LIC UPGD	\$0.00	\$0.00	\$0.00	\$0.00
1	809800-35110	R4 IRR SW SPT 1YR	\$268.00	\$241.00	\$268.00	\$241.00
		<b>VESTA 9-1-1 CDR Module</b>				
1	873099-01102U	R4 CDR PER SEAT LIC UPGD	\$0.00	\$0.00	\$0.00	\$0.00
<b>VESTA 9-1-1 CommandPOST System Subtotal</b>						<b>\$4,854.00</b>

**VESTA® Analytics**

Qty	Model	Description	List Price Ea.	State Contract Price Ea.	List Price Ext.	State Contract Price Ext.
		<b>VESTA 9-1-1 Equipment - Recommended Spares</b>				
1	873399-00103.2U	V-ANLYT 3.2 DOC/MED UPGD	\$0.00	\$0.00	\$0.00	\$0.00
1	873391-00501U	V-ANLYT STD LIC UPGD	\$0.00	\$0.00	\$0.00	\$0.00
	873391-00301U	V-ANLYT USER LIC UPGD	\$0.00	\$0.00	\$0.00	\$0.00
6	PA-MSG-ASSL-M	V-ANLYT STD SEAT LIC MIG	\$0.00	\$0.00	\$0.00	\$0.00
6	SA-MSG-ALSL-1Y	SPT V-ANLYT STD 1YR	\$176.00	\$158.00	\$1,056.00	\$948.00
1	873391-00901U	V-ANLYT RPT PKG LIC UPGD	\$0.00	\$0.00	\$0.00	\$0.00
1	BA-M00-ASA0-3	V-ANLYT STD ADD-ON	\$8,205.00	\$7,385.00	\$8,205.00	\$7,385.00
<b>VESTA Analytics Subtotal</b>						<b>\$8,333.00</b>

**Prince George County E-911 Public Safety Answering Point (PSAP) Customer Premises Equipment (CPE) Equipment List**

**VESTA® Network Management Center**

Qty	Model	Description	List Price Ea.	State Contract Price Ea.	List Price Ext.	State Contract Price Ext.
		<b>Monitoring &amp; Response Activation Fee</b>				
		Note: M&R Activation Fees will apply if M&R services are disabled prior to receipt of a PO for the M&R support renewal.				
1	809800-14150	M&R ACT FEE, SMALL SITE	\$0.00	\$0.00	\$0.00	\$0.00
1	809800-00198	RECFG NTKW DEVICE	\$0.00	\$0.00	\$0.00	\$0.00
		<b>Monitoring &amp; Response License &amp; Support Fees</b>				
		Note: Customer to Reuse (3) M&R LIC SVR, (6) M&R WKST LIC, and (14) M&R IP DEV LIC				
3	871499-01206	M&R 3.0 LIC SVR	\$0.00	\$0.00	\$0.00	\$0.00
		Note: Includes (2) DDS Servers, (1) VESTA® Analytics Server				
3	809800-16361	M&R PM AV SVR SRVC 1YR	\$1,674.00	\$1,507.00	\$5,022.00	\$4,521.00
6	871499-01211	M&R 3.0 WKST LIC	\$0.00	\$0.00	\$0.00	\$0.00
		Note: Includes (5) Workstations, (1) Management Console				
6	809800-16377	M&R PM AV WKST SRVC 1YR	\$675.00	\$608.00	\$4,050.00	\$3,648.00
2	871499-01212	M&R 3.0 LIC VM HOST	\$0.00	\$0.00	\$0.00	\$0.00
		Note: Includes (2) Virtual Host/Machines.				
2	871499-01210	M&R 3.0 IP DEVICES LIC	\$0.00	\$0.00	\$0.00	\$0.00
		Note: Includes (2) MDS Servers, (2) ASN Servers, (2) Gateways, (1) Firewall, (2) Firewalls for EIM/SMS, (1) 2TB NAS Device, (2) Cisco Switches				
13	809800-16343	M&R IP DEVICE SRVC 1YR	\$450.00	\$405.00	\$5,850.00	\$5,265.00
		<b>VESTA® Network Management Center - Implementation Fee</b>				
9	809800-14152	MGD SERV DEV & IMPL	\$0.00	\$0.00	\$0.00	\$0.00
<b>VESTA Network Management Center Subtotal</b>						<b>\$13,434.00</b>



**Prince George County E-911 Public Safety Answering Point (PSAP) Customer Premises Equipment (CPE) Equipment List**

**Recommended Spares**

Qty	Model	Description	List Price Ea.	State Contract Price Ea.	List Price Ext.	State Contract Price Ext.
		<b>VESTA 9-1-1 Equipment - Recommended Spares</b>				
1	04000-00127-SP	MED 1000B CHASSIS SPARE	\$2,294.00	\$2,065.00	\$2,294.00	\$2,065.00
1	04000-00116	MED 1000 FXO-LS BNDL	\$433.00	\$390.00	\$433.00	\$390.00
1	04000-00119	MED 1000 FXS BNDL	\$415.00	\$374.00	\$415.00	\$374.00
1	04000-00132	MED 1000B PWR SPLY BNDL	\$444.00	\$400.00	\$444.00	\$400.00
1	04000-00144	MED 1000B CPU BNDL	\$882.00	\$794.00	\$882.00	\$794.00
1	853030-00302	R4 SAM HDWR KIT	\$2,478.00	\$2,230.00	\$2,478.00	\$2,230.00
1	853004-00401	SAM EXT SPKR KIT	\$250.00	\$225.00	\$250.00	\$225.00
<b>System Spares Subtotal</b>						<b>\$6,478.00</b>

**Airbus DS Communications Services**

Qty	Model	Description	List Price Ea.	State Contract Price Ea.	List Price Ext.	State Contract Price Ext.
1	809800-SMSSVCS-E	VESTA SMS IMP SVCS - EXPRESS	\$12,372.00	\$11,135.00	\$12,372.00	\$11,135.00
<p>Notes: Remote Field Engineering support to perform the configuration of VESTA® SMS. Services include: 60D Firewall configuration, VESTA® 9-1-1/VESTA® SMS configuration, import of VESTA® SMS VMs (if applicable), upgrade of VESTA® Analytics (if applicable), preparation of screen layouts, TCC testing, one SMS Admin Delta Training course, and remote Project Management. Does not include onsite SMS cutover support. Customer is responsible for the installation of any hardware, VESTA® SMS configuration changes, workstation upgrades, system testing, TCC services and network charges.</p>						
		<b>Training</b>				
<p>Note: Training is provided at the customer site using the customer owned equipment. Prices are per student unless otherwise indicated. Minimum number of students is 6 and maximum number of students is 8 per class and 2 students per position.</p>						
1	000001-06800	V9-1-1 SMS ADMIN DELTA TR	\$1,500.00	\$1,350.00	\$1,500.00	\$1,350.00
<p>Note: VESTA® SMS Agent Delta training for agents. Includes (1) 2 hour class for up to 8 students. Includes trainer's daily training expenses and travel.</p>						
1	000001-06801	V9-1-1 SMS AGENT DELTA TR	\$750.00	\$675.00	\$750.00	\$675.00
<p>Note: VESTA® 9-1-1 SMS Agent Delta training for agents. Includes (1) 2 hour class for up to 8 students. Includes trainer's daily training expenses and travel.</p>						
<b>Airbus DS Communications Services Subtotal</b>						<b>\$13,160.00</b>

<b>VESTA 9-1-1 System Equipment</b>	\$60,739.00
<b>VESTA Analytics Subtotal</b>	\$8,333.00
<b>VESTA® 9-1-1 IP Phone Subtotal</b>	\$4,739.00
<b>VESTA CommandPOST System Subtotal</b>	\$4,854.00
<b>VESTA Network Management Center Subtotal</b>	\$13,434.00
<b>Recommended Optional Parts/Spares</b>	\$6,478.00
<b>Airbus DS Communications Services</b>	\$13,160.00
<b>System Installation</b>	\$22,450.00
<b>System Warranty and 24hr On-site Support First Year</b>	\$9,900.00
<b>Shipping</b>	\$2,800.00
<b>TOTAL</b>	<b>\$146,887.00</b>

**Prince George County E-911 Public Safety Answering Point (PSAP) Customer Premises Equipment (CPE) Equipment List**

**Prince George County VESTA Extended System Support With Remote Monitoring**

Year	Description	Monthly Included	Yearly Included
1	System Support Year-1 24X7 On-Site Service Including Software Support, Remote Monitoring, Patch Management, and Virus Protection	\$3,649.00	\$43,788.00
2	System Support Year-2 24X7 On-Site Service Including Software Support, Remote Monitoring, Patch Management, and Virus Protection	\$3,760.00	\$45,120.00
4	System Support Year-4 24X7 On-Site Service Including Software Support, Remote Monitoring, Patch Management, and Virus Protection	\$3,880.00	\$46,560.00
5	System Support Year-5 24X7 On-Site Service Including Software Support, Remote Monitoring, Patch Management, and Virus Protection	\$4,000.00	\$48,000.00



# 804-266-8999

Serving Richmond & Central Virginia Since 1954

MESSAGING

GPS LOGIN



[websales@rcvinc.com](mailto:websales@rcvinc.com)

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## E-911 CALL HANDLING EQUIPMENT

### RADIO COMMUNICATIONS OF VIRGINIA AWARDED E-911 VIRGINIA STATE CONTRACT

Radio Communications of Virginia has been awarded the State Contract holder in Virginia for E-911 Call Handling Equipment!



### VESTA NEXT GENERATION 9-1-1: AIRBUS DS COMMUNICATIONS

Radio Communications of Virginia, Inc., will provide, install, receive and/or upgrade hardware and software for Next Generation 9-1-1 (NG9-1-1) ready call handling equipment including computer telephony, mapping, and other E9-1-1 related products and services used in PSAPs throughout the Commonwealth of Virginia. Hardware and software maintenance may also be provided with the equipment or as a stand-alone offering.

#### CONTRACT TECHNOLOGY AREA HIGHLIGHTS:

- Industry's Most Trusted Solution for NG9-1-1
- Supports i3 ESINETS
- Text to 9-1-1.
- Scalability: 2-250 Call Taking Positions
- ALI/ANI Display
- Highly Customizable GUI
- Console Browser Window Allows Web Page Access
- Backup, Disaster Recovery Position via VESTA Command Post

#### ATTACHMENT 2

- Vesta Analytics Generates Reports Including Incident Reconstruction and Evidence Organization



# COMMONWEALTH of VIRGINIA

Nelson P, Moe  
Chief Information Officer  
E-mail: [cio@vita.virginia.gov](mailto:cio@vita.virginia.gov)

## Virginia Information Technologies Agency

11751 Meadowville Lane  
Chester, Virginia 23836-6315  
(804) 416-6100

TDD VOICE -TEL. NO.  
711

### NOTICE OF AWARD

**DATE:** November 28, 2016  
**RFP NO:** 2016-01  
**AGENCY:** Virginia Information Technologies Agency  
**ITEM:** E911 Hardware/Software, Maintenance and Installation

- Radio Communications (Airbus)- VESTA 911

For further information contact VITA, Office of Supply Chain Management, 804-416-6166.  
Documentation pertaining to this procurement is now available.

Gregory Scarce  
Sourcing Specialist  
Supply Chain Management



# VIRGINIA INFORMATION TECHNOLOGIES AGENCY STATE CONTRACT



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## CONTRACT INFORMATION

<b>Contract Name:</b>	E911 Hardware/Software, Maintenance and Installation
<b>Contract Number:</b>	VA-161128-RCV
<b>Issuing Authority:</b>	Virginia Information Technologies Agency (VITA) 11751 Meadowville Lane Chester, VA 23836
<b>Contract Term:</b>	November 28, 2016 – November 28, 2018
<b>Originator:</b>	Virginia Information Technologies Agency
<b>VITA Contact:</b>	Greg Searce, CPPB, VCO (804) 416-6166 <a href="mailto:gregory.searce@vita.virginia.gov">gregory.searce@vita.virginia.gov</a>
<b>RCV Contact:</b>	Will Smithson, Vice President Office: (804) 266-8999 Mobile: (804) 512-6186 <a href="mailto:wsmithson@rcvinc.com">wsmithson@rcvinc.com</a>

Board of Supervisors  
County of Prince George, Virginia

Resolution

At a regular meeting of the Board of Supervisors of the County of Prince George held in the Boardroom, Third Floor, County Administration Building, 6602 Courts Drive, Prince George, Virginia this 14<sup>th</sup> day of August, 2018:

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Present:

Vote:

Alan R. Carmichael, Jr., Chairman  
Donald R. Hunter, Vice-Chairman  
Floyd M. Brown, Jr.  
Marlene J. Waymack  
T. J. Webb

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C-3

On motion of \_\_\_\_\_, seconded by \_\_\_\_\_, which carried unanimously, the following Resolution was adopted:

RESOLUTION; AWARD OF CONTRACT AND BUDGET AMENDMENT AND APPROPRIATION OF GRANT FUNDS (\$152,000 PSAP GRANT FUNDS AND AWARD OF CONTRACT TO RADIO COMMUNICATIONS OF VIRGINIA \$146,887 FOR E-911 COMMUNICATIONS EQUIPMENT UPGRADE)

WHEREAS, Prince George County Emergency Communications Center received 2 PSAP grant awards totaling \$152,000 for E-911 equipment replacement (\$150,000) and training (\$2,000); and

WHEREAS, grant proceeds were not included in the adopted FY2019 budget and a supplemental appropriation and budget amendment is required to expend these funds; and

WHEREAS, staff is recommending use of state contract vendor **Radio Communications of Virginia** for the purchase of equipment under state contract #VA-161128-RCV at a cost of \$146,887; and

WHEREAS, Staff is requesting authorization for the County Administrator to enter into a contract with **Radio Communications of Virginia** in the amount of \$146,887 to move forward with equipment purchases.

NOW, THEREFORE, BE IT RESOLVED That the Board of the Supervisors of the County of Prince George this 14<sup>th</sup> day of August, 2018, hereby authorizes the County Administrator to execute a contract with **Radio Communications of Virginia** to purchase replacement E-911 equipment in the amount of \$146,887;

AND BE IT RESOLVED That the Board of Supervisors of the County of Prince George this 14<sup>th</sup> day of August, 2018, does hereby authorize and appropriate the following increase of funds within the 2018-2019 Budget, such line items increased as follows, which monies shall be expended for purposes authorized and approved by the Board of Supervisors of the County of Prince George:

<u>FUND/ORGANIZATION</u>		<u>AMOUNT</u>
<b><u>General Fund (0100)</u></b>		
Revenues:		
0100-20-600-8200-323103	PSAP Grants	\$152,000
Expenditures:		
0100-03-100-0603-48103	ECC Communications Equip. - Replacement	\$150,000
0100-03-100-0603-45540	ECC Convention & Education	\$2,000

A Copy Teste:

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Percy C. Ashcraft  
County Administrator